

Manage engineering change.  
Increase asset lifetime value.  
Maintain integrity.



[www.epmsolutions.co.uk](http://www.epmsolutions.co.uk)  
Your biggest asset

**EPM**  
asset lifecycle | engineering change



“Our business is about providing peace of mind that your plant and equipment retains high levels of integrity and compliance at all times.

We take great pride in doing an outstanding job and really care about what we do for our customers.

The best thing to do is give me a call, and I can tell you more about why EPM is your biggest asset.”



**Gary Kerr,  
Managing Director,  
EPM Solutions**





## EPM Solutions

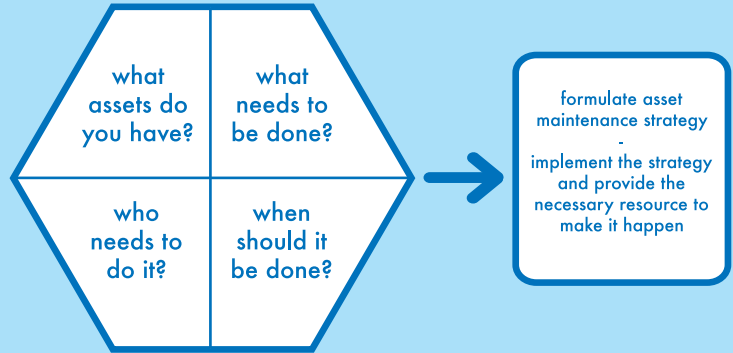
We are an engineering company providing professional, specialised engineering consultancy services to organisations that operate in industrial and hazardous environments.

We fill a distinct gap in the market for engineering-focused asset lifecycle and change management services.

But what makes us really stand out is our attention to customer service. At EPM it's all about you, the integrity and optimisation of your assets, and providing you with great service.

We're an engineering company.  
Delivering on expectations.





## About EPM

At our core, EPM Solutions is an engineering company.

### Our Purpose

*We exist to help other organisations manage change and maintain the integrity of their assets.*

Our company was founded in 2002 in Paisley, Scotland – where our head office is still based. We have grown considerably since then, and we now focus on two main areas – asset lifecycle and engineering change.

### Asset Lifecycle

Here, we provide the expertise and resources to help you retain integrity of your plant and remain compliant with legislation.

We can help you implement every detail of an asset management strategy – from policy and strategy development to site surveys, asset registers and software implementation, through to change management, as built CAD drawings, technical documents and ongoing improvement, administration and support.

We don't just plan your maintenance we can deliver on site too.

Our technicians follow through on site to provide an inspection and maintenance service, complementing our back office management, planning and administration team.

### Engineering Change

We believe that Engineering Change deserves a special mention and place of its own.

At EPM Solutions, we provide design and project management services for new build installations and existing site modifications, but we like to call it engineering change.

That's because we focus on the assets.

Our approach is to ensure the end result is a seamless and fully as-built project including up to date asset registers, as-built documentation, equipment tagging and Operation and Maintenance instructions compiled.

This documentation is important and we ensure it is part of the project, and not forgotten as sometimes happens.

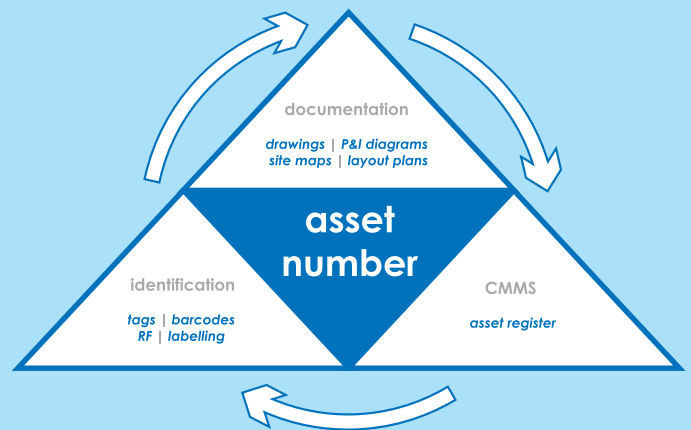
Overall, our business is about providing peace of mind that your plant and equipment retains high levels of integrity and compliance at all times.

Going forward, our plan is to expand the business while remaining focused on providing great service within industrial and hazardous sectors. Our commitment is to steady growth through long-term customer and service delivery partnerships.



Our technical ability to do the job goes without saying. It's our customer service that's got people talking.





## Customer Benefits

We understand that you have choice so we would like to remind you of the strong reasons to choose EPM Solutions.

### **Peace of mind**

This means...

- In terms of your infrastructure you are completely covered and legislatively compliant.
- You know we are working as your partner to complete the task as expected.

### **Broader and deeper knowledge, and specific technical expertise**

This means...

- We are available to help you.
- You can trust us as your engineering team to supply experienced technical expertise that you do not have in house.
- We have shorter timescales for solutions than you could find and apply yourself.
- We are flexible and quick to respond to your requirements.

### **Commitment to service excellence**

This means...

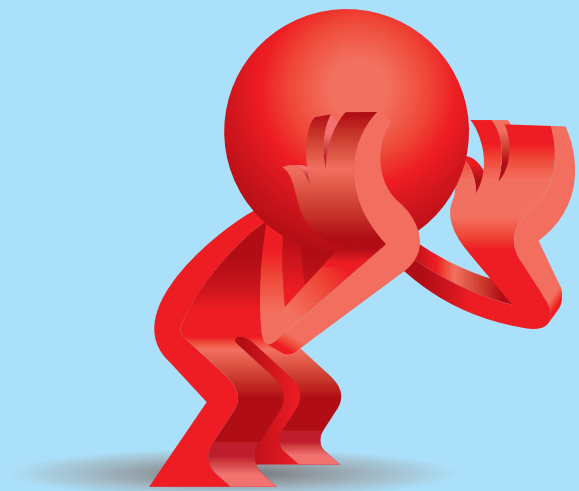
- We take ownership – we care about your work and we take pride in our work.
- Your expectations and what we deliver are the same thing.

### **Challenging you**

This means...

- The customer is nearly always right – but we will offer alternative solutions where appropriate and as required.
- We are your sounding board, and will provide you with options.

Working together from concept  
to completion, and beyond.  
It's what we do.



## Our Services

Our services and experience in our industry sectors are wide ranging – which means that we can tailor a solution for you. This expertise means we can offer you peace of mind and ensure that the vital elements of your business work seamlessly, efficiently and effectively at all times. What's more, we believe in working in partnership from day one, together as part of your team.

In the main, we look after every aspect of an asset's lifecycle from concept through design and project management, to installation, ongoing asset management, integrity and compliance to final disposal – with our HSE services acting as an essential safety net.

What we do, and the service we offer our customers, is closely aligned to the requirements of PAS 55. (Specification for the optimised management of physical assets).

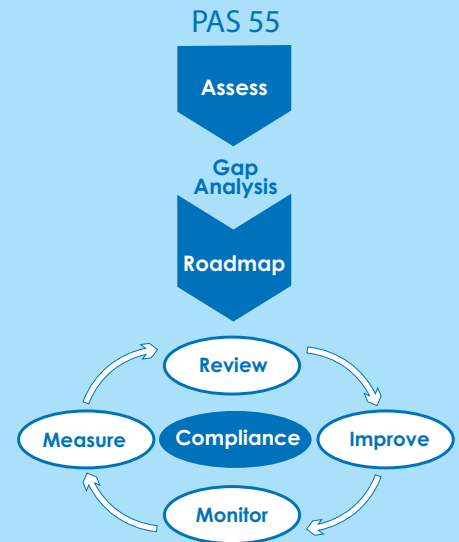
PAS 55 is the international benchmark for optimal management of assets.

It provides guidance on achieving and sustaining good practice in all facets of acquiring, owning and ultimately disposing of physical assets.

Certification against PAS 55 is becoming a regulatory requirement in a growing number of industries and EPM Solutions can help you achieve certification.

Below are just some of our areas of expertise. To find out more about the services we offer, please call us or visit our website.

- PAS 55
- Knowledge
- Strategy
- Risk
- Integrity
- Compliance
- Software Solutions
- Engineering Change
- Health, Safety and Environment
- Support
- Maintenance



Technical experts with  
broader, deeper knowledge.  
Add us to your team.





## Technical Excellence

In our business, when it comes to meeting the highest standards of safety and expertise, you can't simply take our word for it.

That is why we are proud to achieve and maintain memberships to the important bodies that govern the work we do – as well as continue to educate and train our staff on the latest technical developments across the industries in which we work.

Our business is committed to providing a professional level of service, and our work is carried out by competent people. Our business processes comply with ISO9000 – Quality Management.

Our business is about excellence, and our service to you would not be worthwhile if we didn't apply the same guarantees of quality to our own work. For this to be a commitment to you, we work by the following objectives:

- Continuous Improvement
- Service focussed
- Ensure a Process approach to delivery
- Improve our People
- Be Innovative

Please visit our website and read the testimonials from our satisfied customers which demonstrate these objectives in practice.



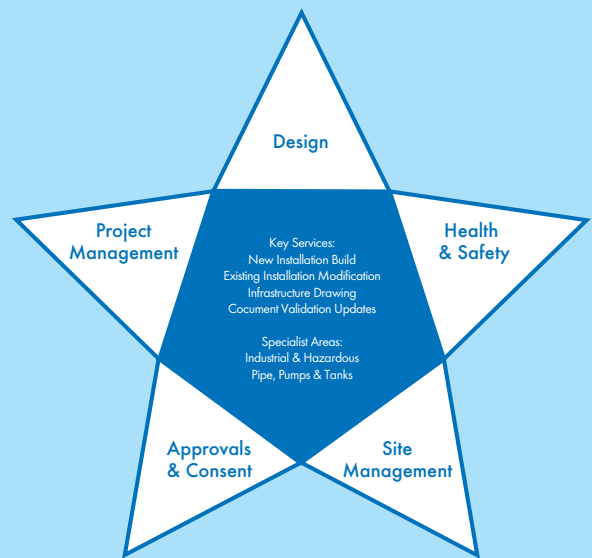
Great customer service  
doesn't happen by accident.  
We make it happen.

"It's not the customers' problem, it's ours."

A handwritten signature in blue ink, appearing to read "Gary", positioned above the printed name.

**Gary Kerr,**  
**Managing Director,**  
**EPM Solutions**





## Service 1st

At EPM Solutions we place service as our number one priority.

This means that while, of course, we will deliver what you ask of us technically, we also focus on how we communicate and behave.

Because we are a service organisation, the service we offer to our customers is as important as the technical delivery of what we do.

The bottom line is that we want you to receive great service from EPM. That's why we have our own managed service programme – Service 1st –

that allows us to provide you with a positive experience at each stage of the cycle of service.

We will communicate with you and behave properly to ensure that what you ask of us and what we deliver are the same thing.

As a customer focused business we have just one simple aim – to ensure your complete satisfaction at all times.

Ask us and we will tell you more about Service 1st – our managed service programme.

Increase the lifetime value of your  
assets and drive down costs.  
Get in touch today.





## Contact Us

It would be good to talk to you so please pick up the phone. Just let us know what your area of interest is and you will be passed to one of our team.

**T: 0141 848 6609**

Alternatively you can visit our website **[www.epmsolutions.co.uk](http://www.epmsolutions.co.uk)** and use our contact form.

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